Screen Australia: Feature Film Finance Plan Example

a feature film finance plan for educational purposes only

Project Title An Ambitious Adventure Date: 15.4.18 QAPE Budget: \$10,000,000 \$8,650,000 **Total Budget**

Status (insert 'x' to indicate confirmed)	Source of finance (Name of company/individual)	Type of finance	Amount	% of Budget	Please select Country of Origin	
	Marketplace					
Х	Biggest Aussie Distributor Pty Ltd	ANZ DG	\$750,000	7.50%	Australian	
Х	Stand-out Films Sales Ltd	ROW DG	\$450,000	4.50%	Non-Australian	
х	We'll Fill The Gap Pty Ltd	Gap loan	\$1,600,000	16.00%	Non-Australian	
X	Best US Distributor Ltd	Pre sale US	\$600,000	6.00%	Non-Australian	
	Enter Presale provider		\$0	0.00%	Country?	
	Enter Presale provider		\$0	0.00%	Country?	
	Enter Presale provider		\$0	0.00%	Country?	
	Sub-total		\$3,400,000	34.00%		

	Equity Investors (Name of company/ individual)				Please select Country of Origin	Accelerated Private Investor	Short Fall Sum Catch Up	Pro Rata Pari Passu Recoup % (3)	Profit %	Copyright % (4)
13.04.2018	Screen Australia	Equity	\$1,400,000	14.00%	Australian		40.16%	23.53%	10.61%	1.00%
х	Producer (Film Vic RLAF)	Equity	\$140,000	1.40%	Australian		4.02%	2.35%	1.06%	1.40%
10.04.2018	Producer (Film Vic API)	Equity	\$500,000	5.00%	Australian		14.34%	8.40%	3.79%	5.00%
х	Producer Offset	Equity	\$3,114,000	31.14%	Australian			52.34%	23.59%	31.14%
х	Producer (fee re investment)	Equity	\$290,150	2.90%	Australian		8.32%	4.88%	2.20%	2.90%
х	Post House (investment)	Equity	\$280,850	2.81%	Australian		8.06%	4.72%	2.13%	2.81%
х	Director (fee re Investment)	Equity	\$75,000	0.75%	Australian		2.15%	1.26%	0.57%	0.75%
х	Private Investor 1	Equity	\$400,000	4.00%	Australian	100%	11.47%		3.03%	4.00%
х	Private Investor 2	Equity	\$250,000	2.50%	Australian	100 %	7.17%		1.89%	2.50%
х	MIFF	Equity	\$100,000	1.00%	Australian		2.87%	1.68%	0.76%	1.00%
х	Producer (Crowd Funding)	Equity	\$50,000	0.50%	Australian		1.43%	0.84%	0.38%	0.50%
	Sub-total		\$6,600,000	66.00%		100.00%	100.00%	100.00%	50.00%	53.00%
	Producer - Company Name				Australian				50.00%	47.00%
	Rounding adjustments if required	•		0.00%				0.00%	0.00%	0.00%
	TOTAL BUDGET		\$10,000,000	100.00%				100.00%	100.00%	100.00%

Source

Total

Screen Australia grant

\$0

FEDERAL GOVT SUPPORT SUMMARY					
Total Budget		\$10,000,000			
QAPE Budget	\$8,650,000				
Producer Offset (40% of QAPE Budget	\$3,460,000				
Cashflow in finance plan	90.00%	\$3,114,000			
Screen Australia contribution	\$1,400,000				
Total Federal Govt Support	48.60%				
Australian financing component	73.50%				
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Non-Australian financing component Non-Australian profit component Non-Australian copyright component 26.50% 0.00%

What is the name of the Offset cashflow lender? - Please provide the loan documentation :

Good Rate Offset Lender Ltd

Amount

\$0

\$0 \$0 \$0

STATE SPEND (agencies and equity contributions will insert automatically but you need to add the state spend and any grant finance here)

Producer (Film Vic RLAF)					
State spend	\$ -				
State spend share of budget	0.00%				
State equity (from above)	\$140,000				
State grant (insert if applicable)	\$ -				
Spend-to-contribution ratio	0				
Contribution-to-spend %	#DIV/0!				

Producer (Film Vic API)				
\$ -				
0.00%				
\$500,000				
- \$				
0				
#DIV/0!				

GRANT FINANCE TO PRODUCER AS EQUITY

Notes:

- (1) Where Screen Australia funding is more than \$500,000. Otherwise, insert under 'Grant finance'. Note that any development funding or other previous Screen Australia
- (2) With Screen Australia involvement at least 90% of the Producer Offset must be cashflowed into the finance plan. 90% is included as a default but you can alter this if
- (3) Screen Australia expects to participate in gross receipts pro rata and pari passu with other equity investors and the formulae in the table above reflect this. If you are
- (4) Screen Australia requires a 1% copyright interest, giving the remainder of its share to the producer.
- (5) Additional shares allocated to the producer.
- (6) To be distributed as appropriate: generally to the producer if positive, and from Screen Australia if negative (except in the case of copyright)
- (7) The equity share for any grant finance is allocated to the producer. Please insert sources in table provided.
- (8) Where Screen Australia funding is \$500,000 or under. Otherwise, insert under 'Equity'.